

# Enable Seamless Direct Materials Procurement With Cloud-Based Collaboration

NTT DATA Implementation Services for SAP Ariba Supply Chain Collaboration

### **Benefits:**

- Reduce working capital and carrying costs by trimming excess buffer
- Increase assurance of supply and on-time customer shipments
- Respond instantly to changes in supply and demand with real-time visibility into metrics
- Spot potential breakdowns using dashboards and configurable rules, and fix issues before they impact customers
- Manage key direct spend processes easily, including ordering, forecasting, inventory and quality, with SAP Ariba solutions

A complex supply network requires interaction with several thousand outsourced resources, partners, suppliers and customers from around the world. The SAP Ariba Supply Chain Collaboration (Ariba SCC) solution makes it possible to share real-time information with direct materials suppliers and tap network-generated intelligence to achieve new levels of efficiency.

By facilitating collaboration without boundaries, your organization can enable greater visibility into direct materials, comply with regulatory mandates, reduce costs through electronic transactions, increase profitability and deliver the perfect order.

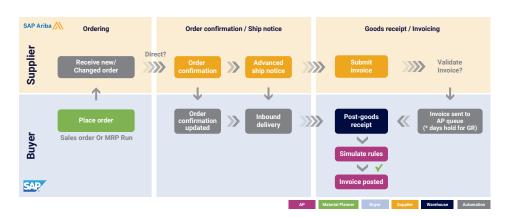


Figure 1: The supplier-buyer lifecycle using SAP Ariba SCC

And with NTT DATA Implementation Services for SAP Ariba SCC, you'll gain the benefits of cloud-based collaboration. Our experts can guide your organization to the summit of supply chain success with customized SAP Ariba solutions and our implementation methodology, including proprietary accelerators that provide logical and rapid deployment of our solutions.

# Implementation Services for SAP Ariba Supply Chain Collaboration

Based on decades of supply chain expertise across a wide variety of industries and regions, NTT DATA has established a proven methodology for rapid SAP Ariba deployment through end-to-end supply chain digitization, product design integration and R&D process optimization — from manufacturing execution to delivery. As part of that, we leverage SAP Ariba Solutions for Direct Spend, which integrates seamlessly with product lifecycle management (PLM), enterprise resource planning (ERP) and SAP Integrated Business Planning systems to unlock a world of benefits.

Whether your organization needs a complete SAP Ariba implementation or to enable the Supply Chain Collaboration module in your ERP system with the Ariba Network, our Implementation Services can have you up and running quickly.

Our agile methodology is driven by best practices and process accelerators, including:

- Faster time to market and time to volume: Integrate R&D and product design with sourcing, procurement and supply chain management to accelerate innovation
- Simplified sourcing techniques:
   Source all materials and services for multilevel bills of materials on a single platform and move smoothly toward volume production
- Proactive supplier collaboration:
   Identify all potential supply shortages before they occur and potentially disrupt business
- Optimized contract management:
   Minimize contract leakage and
   realize negotiated savings when
   all purchase orders reflect supplier
   agreements

- Intuitive compliance: Tie together supplier qualification and sourcing to ensure selection of qualified suppliers and mitigate supply chain disruptions
- Holistic supply chain effort:
   Collaborate with multiple tiers of suppliers to manage non-linear and external supply chains, reduce inventory levels, increase fill rates and increase team productivity

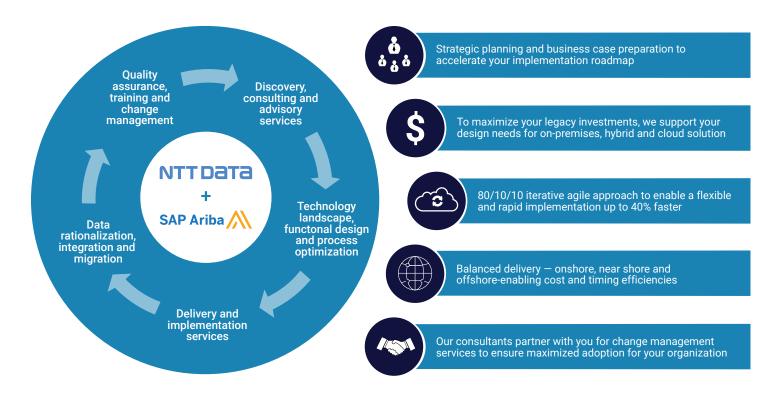


Figure 2: NTT DATA provides a flexible, cost-effective cloud-based solution for implementing SAP Ariba Business Network and Collaborative Supply Chain solutions

NTT DATA also offers preconfigured Supply Chain Collaboration solutions for the automotive, industrial manufacturing, high-tech and telecommunications, and retail and wholesale distribution industries, as well as process manufacturing, including pharmaceuticals.

# Implementation Services for SAP Ariba Supply Chain Collaboration

#### Overcome industry challenges with our expertise You'll receive the right product, in the right place, in the right quantity, at the right time - every time. Our recent collaborative supply chain implementation success stories include: Global pharmaceutical North American insurance North American companies and European insurance conglomerates and research-based healthcare organizations biopharmaceutical companies A North American retail A North American power A North American full-stream telecommunications company generation company oil and gas company **Outcomes delivered Ensured** Reduced costs by Saved more than Increased supplier enablement on Ariba by 35% overall in sourcing contract and for managing procurement purchase orders and costs across our client base compliance invoice processing

## Why NTT DATA?

- · SAP global platinum partner
- More than 16,000 SAP application consultants across the world
- 4,000 active SAP application clients, globally
- \$2 billion in SAP-related services revenue, globally
- More than 58 delivery centers in 29 countries provide SAP application services in all regions
- More than 30 years of SAP experience, focused on providing fully integrated client solutions
- More than 100 SAP Ariba professionals with deep functional and technical expertise

- Strong supply chain process knowledge and expertise in SAP Ariba solutions across 17 industries
- Industry-specific procurement process expertise to tailor the services to your standards
- Experience in country-specific regulatory requirements for taxation and e-invoicing in North America, Europe, Asia-Pacific and, particularly, Latin American (Brazil, Chile and Argentina)

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